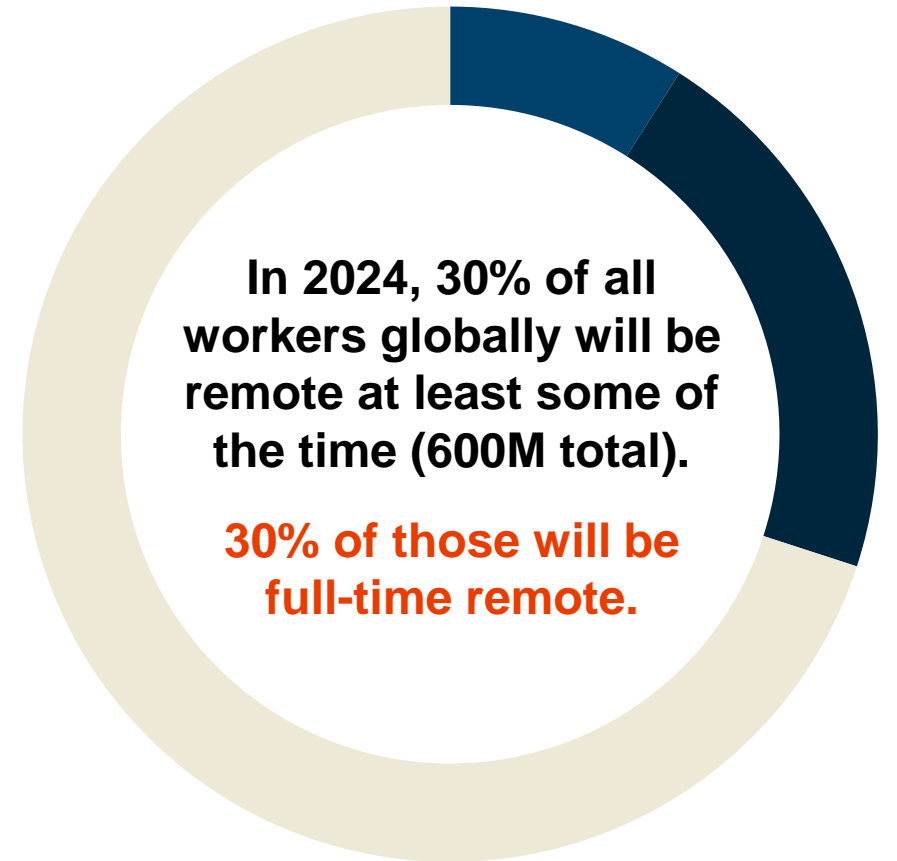




INTRODUCING THE VOYAGER FOCUS 2

THE NEW WAY OF WORKING

AT HOME + IN THE OFFICE + HYBRID

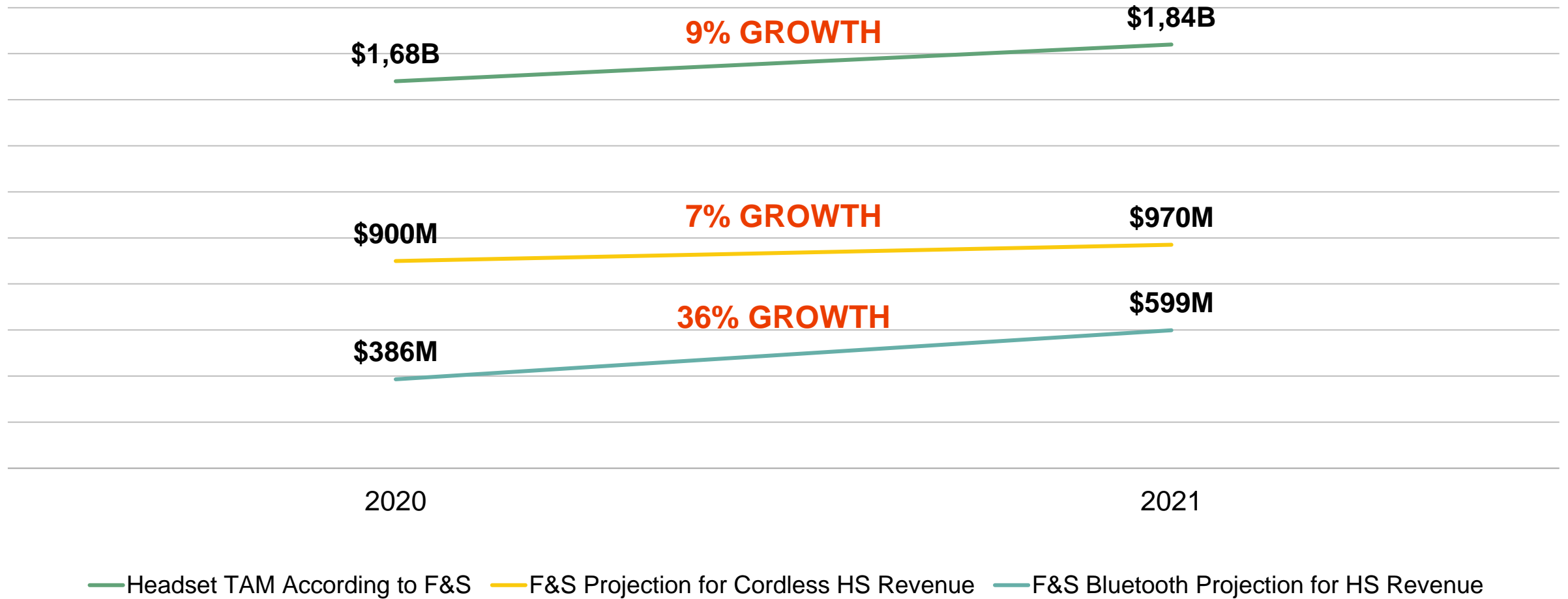


Source: Gartner, August 2020.



PROFESSIONAL BLUETOOTH STEREO MARKET

Professional Bluetooth® stereo market growing 41% YoY



WHAT DOES SUCCESS LOOK LIKE?

End user

- Confidence
- Simplicity
- Focus

IT

- Control
- Knowledge
- Peace of mind



WORKSTYLES FRAME A SPECTRUM OF NEEDS



**FLEXIBLE
WORKER**

Average Devices: 5.4

OFFICE 57%



Mix of meeting types & media

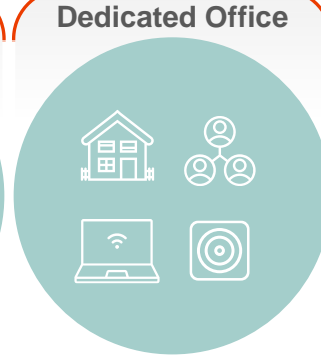


47% report daily video usage



Uses avg of 3 spaces in the office

HOME 14%



58% use a webcam

THIRD SPACE 21%



73% use a headset

TRAVEL 6%



80% report experiencing noise outside of home



**CONNECTED
EXECUTIVE**

Average Devices: 7.3

OFFICE 38%



Mix of meeting types & media

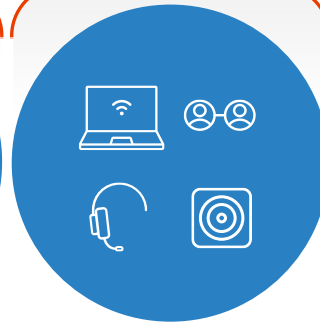


79% report daily video usage



Uses average of 5 different spaces in the office

THIRD SPACE 32%



76% use a webcam

HOME 19%



81% use a headset

TRAVEL 11%



96% report experiencing noise outside of home

AMBIENT NOISE NOW AFFECTING MORE WORKERS

AMBIENT NOISE EXPERIENCE

94% experience ambient noise during calls, up from 71% in 2017*

AVERAGE NUMBER OF AMBIENT NOISE TYPES

On average, 6-7 different ambient noises are experienced by workers*

TOP 3 AMBIENT NOISE WHEN WORKING IN AN OFFICE



Phone ringing



People chatting



People talking on phone

TOP 3 AMBIENT NOISE WHEN WORKING FROM HOME



Kitchen appliance



Music/TV in another room



People talking in background



NEW VOYAGER FOCUS 2

Stereo Bluetooth headset

THE SWEET SOUND OF FOCUS

Smartly engineered for audio perfection



VOYAGER FOCUS 2

Design features

Ultra-comfortable headband with sling

Digital Hybrid ANC

Audio over USB mode

Online indicator

Poly Lens

cloud management (some solutions sold separately)



Up to 19 hours talk time

Smart sensors for easy call answer

Plush ear cushions

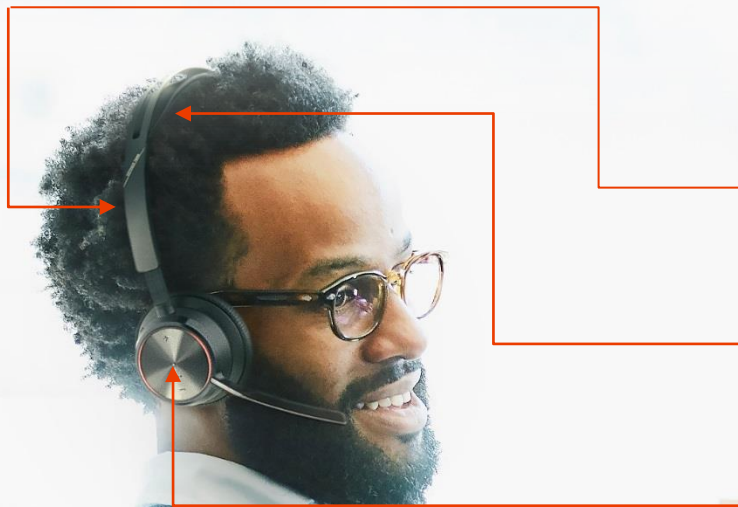
Discreet boom with Acoustic Fence technology

Meets Microsoft Teams open office premium microphone specification



COMFORT AND RELIABILITY

Design features



Increased external metal headband

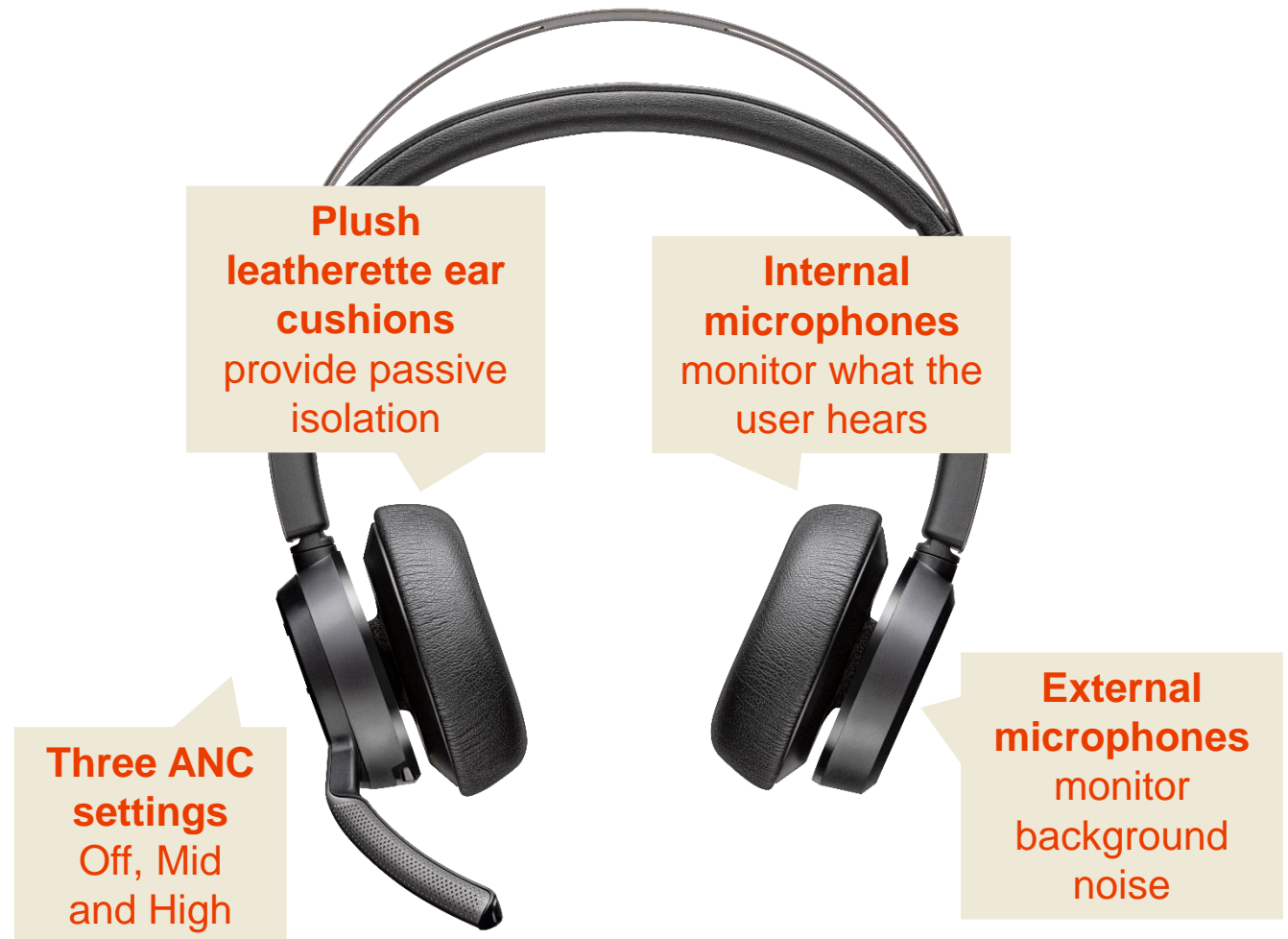
Ultra-comfortable headband with sling

Plush ear cushions with foam for better acoustic seal

ADVANCED DIGITAL HYBRID ANC

Advantages of Hybrid ANC

- Reduces wider range of frequencies
- Sidetone is more natural and comfortable
- Less fatiguing especially on long conference calls
- User selectable ANC level depending on surroundings

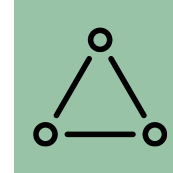


ACOUSTIC FENCE TECHNOLOGY

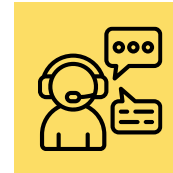


ADVANTAGES OF

ACOUSTIC FENCE TECHNOLOGY



Triple microphone array



**Removes close talkers,
such as in open plan
offices**



**Meets Microsoft Teams
Open Office Premium
microphone specification**

MULTIPLE CONNECTIVITY OPTIONS



Voyager Focus 2 UC

- USB-A/USB-C
- Standard/Microsoft Teams



Voyager Focus 2 UC + Charge Stand

- USB-A/USB-C
- Standard/Microsoft Teams



Voyager Focus 2 Office

- USB-A
- Standard/Microsoft Teams

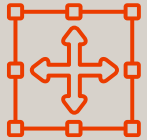


via base

via
headset

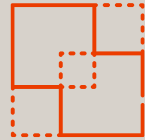
BT700

Next generation USB Bluetooth adapter



Improved range

Longer more stable wireless range up to 50 m/164 ft



Smaller design

Up to 50% smaller than BT600



Latest version

Bluetooth version 5.1



Button-free design

Easier to use software enabled pairing



Plug-n-Play

Seamless user experience compared to built-in Bluetooth on computer



Remembers two devices

Pair to headset and speakerphone



USB-A VERSION



USB-C VERSION

VOYAGER FOCUS 2

FOR ANY PLATFORM





 Certified for
Microsoft Teams

Microsoft Teams
notifications



Microsoft Teams
button

VOYAGER FOCUS 2

OPTIMIZED FOR MICROSOFT TEAMS

VOYAGER FOCUS 2

COMPATIBLE
WITH ZOOM



VOYAGER FOCUS UC/ VOYAGER FOCUS 2 RANGE



VOYAGER FOCUS 2

- Best for ANC performance
- Best for noise canceling microphone performance
- Best for talk time and audio over USB mode
- Meets Microsoft Teams Open Office premium microphone
- Connection to desk phone (Office version)

	Voyager Focus 2	Voyager Focus UC
First for	Communication and performance	Communication
Type of ANC	Hybrid 50% greater noise reduction compared to Focus	Feedback
Microsoft Teams open office	Premium 200% greater noise reduction compared to Focus	N/A
Microsoft Teams version	✓	S4B upgraded to Teams
Office version for connection to desk phone, softphone and mobile	✓	✗
Audio over USB mode	✓	✗
Talk time	Up to 19 Hours	Up to 12 Hours
Wireless Range	Up to 50 m/164 ft Up to 91 m/300 ft*	Up to 30 m/98 ft
MSRP	\$329/349/459*	\$279/299

*Office version



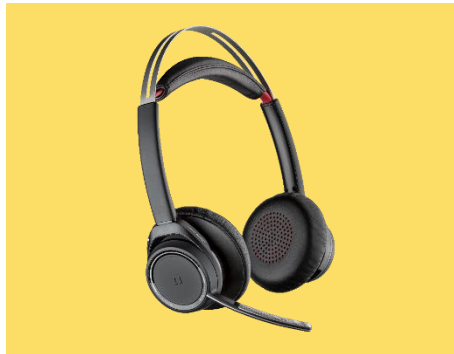
POLY STEREO VOYAGER SERIES

On-the-ear wearing style



VOYAGER FOCUS 2

**First for
communication
and performance**



VOYAGER FOCUS

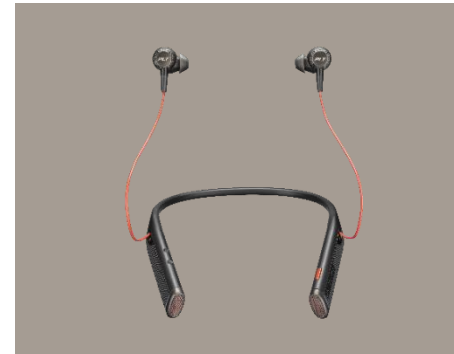
**First for
communication**



VOYAGER 4200

First for value

Alternative wearing styles



VOYAGER 6200

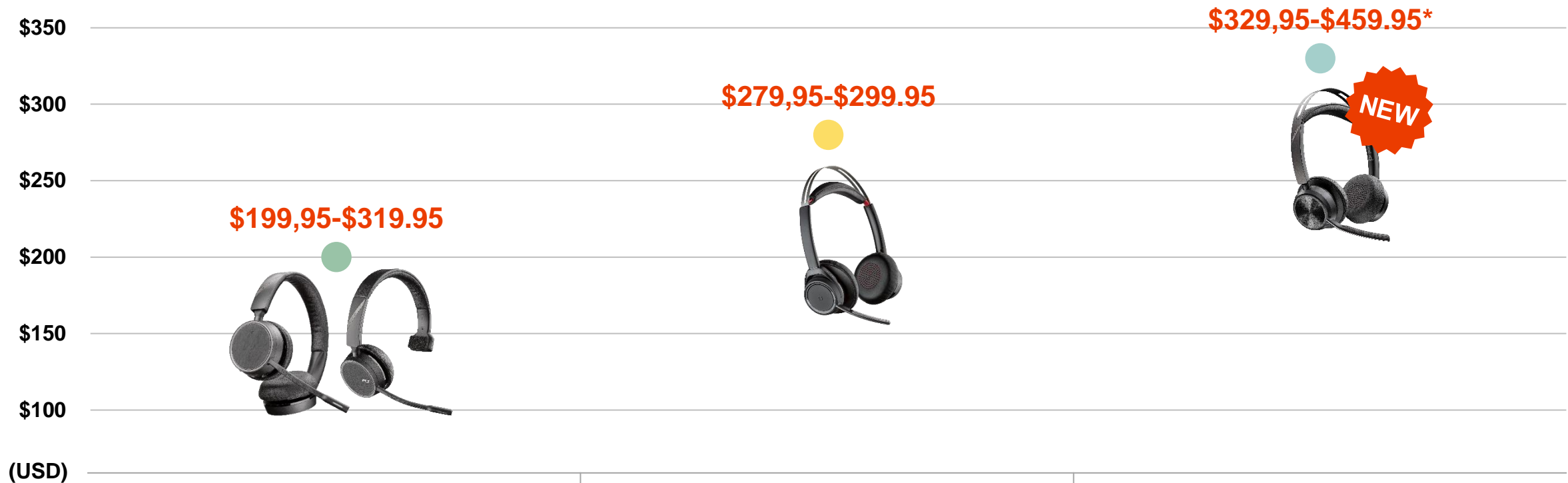
First for versatility



VOYAGER 8200

**First for
concentration**

VOYAGER COMMUNICATIONS STEREO PORTFOLIO



VOYAGER 4200 OFFICE AND UC SERIES

Multi connectivity Bluetooth headset system



VOYAGER FOCUS UC

Bluetooth Stereo headset with ANC



VOYAGER FOCUS 2

Bluetooth Stereo headset with Advanced Digital Hybrid ANC and Acoustic Fence technology

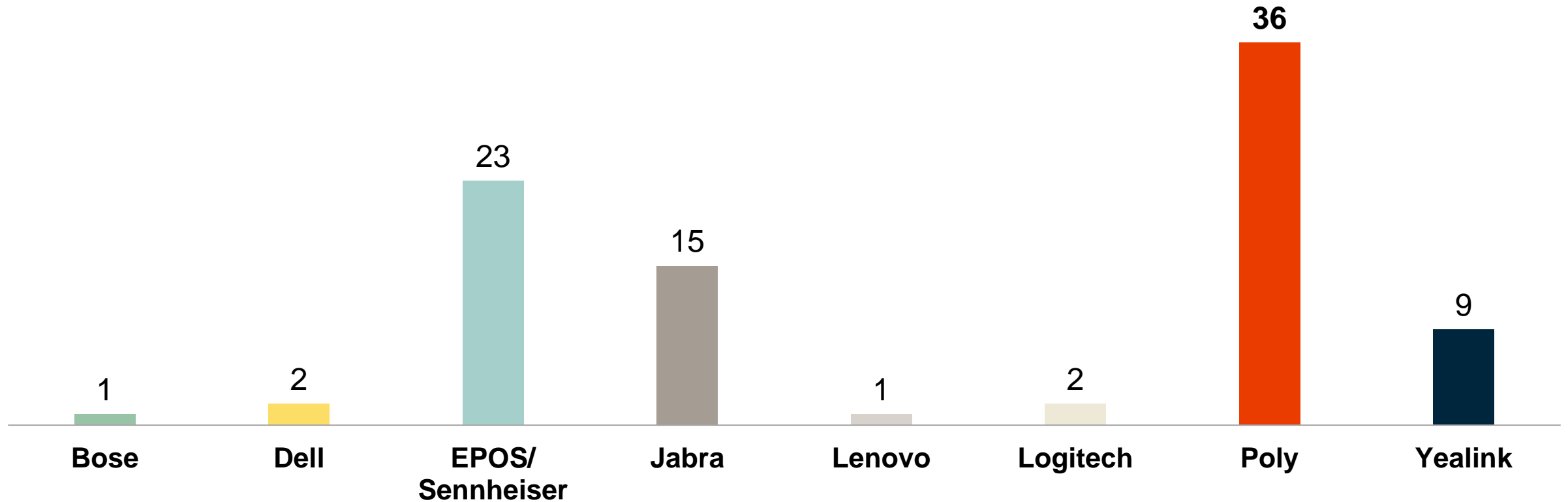


*\$459.95 with additional Office bases

INDUSTRY LEADING OPTIONS

Poly offers the largest selection of Microsoft Teams certified USB audio/video devices in the market

TOTAL NUMBER OF USB TEAMS CERTIFIED DEVICES AS OF 16TH MARCH 2021



Source: [Microsoft website](#) (as of 16th March 2021)



LARGEST PORTFOLIO OF ACTIVE NOISE CANCELING HEADSETS



VOYAGER FOCUS 2



DECT™



**Savi
8220 UC**



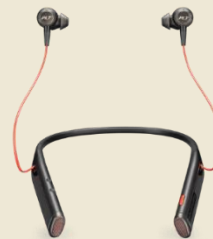
**Savi
8220 Office**



**Voyager
8200 UC**



BLUETOOTH



**Voyager
6200 UC**



**Voyager
Focus UC**



WIRED



**Blackwire
7225**



**Blackwire
8225**



COMPETITIVE OVERVIEW



	Voyager Focus 2	Jabra Evolve 75
Wireless	Bluetooth v5.1	Bluetooth v4.2
Roaming range	Up to 50 m/164 ft	Up to 30 m/98 ft
Headband	Ultra comfortable headband with sling	Padded
Talk time	Up to 19 hours	Up to 18 Hours
Connectivity Options	Desk phone (Office version), softphone, smartphone	Softphone, smartphone
Receive noise-canceling	Digital Hybrid ANC	Hybrid ANC
Smart Sensors	✓	✗
Audio Over USB	✓	✓
Microsoft Teams premium microphone	✓	✗
MSRP (US)	\$329-\$459	\$293/\$346

WHY VOYAGER FOCUS 2 WINS

3 Levels of ANC

Superior noise canceling microphone

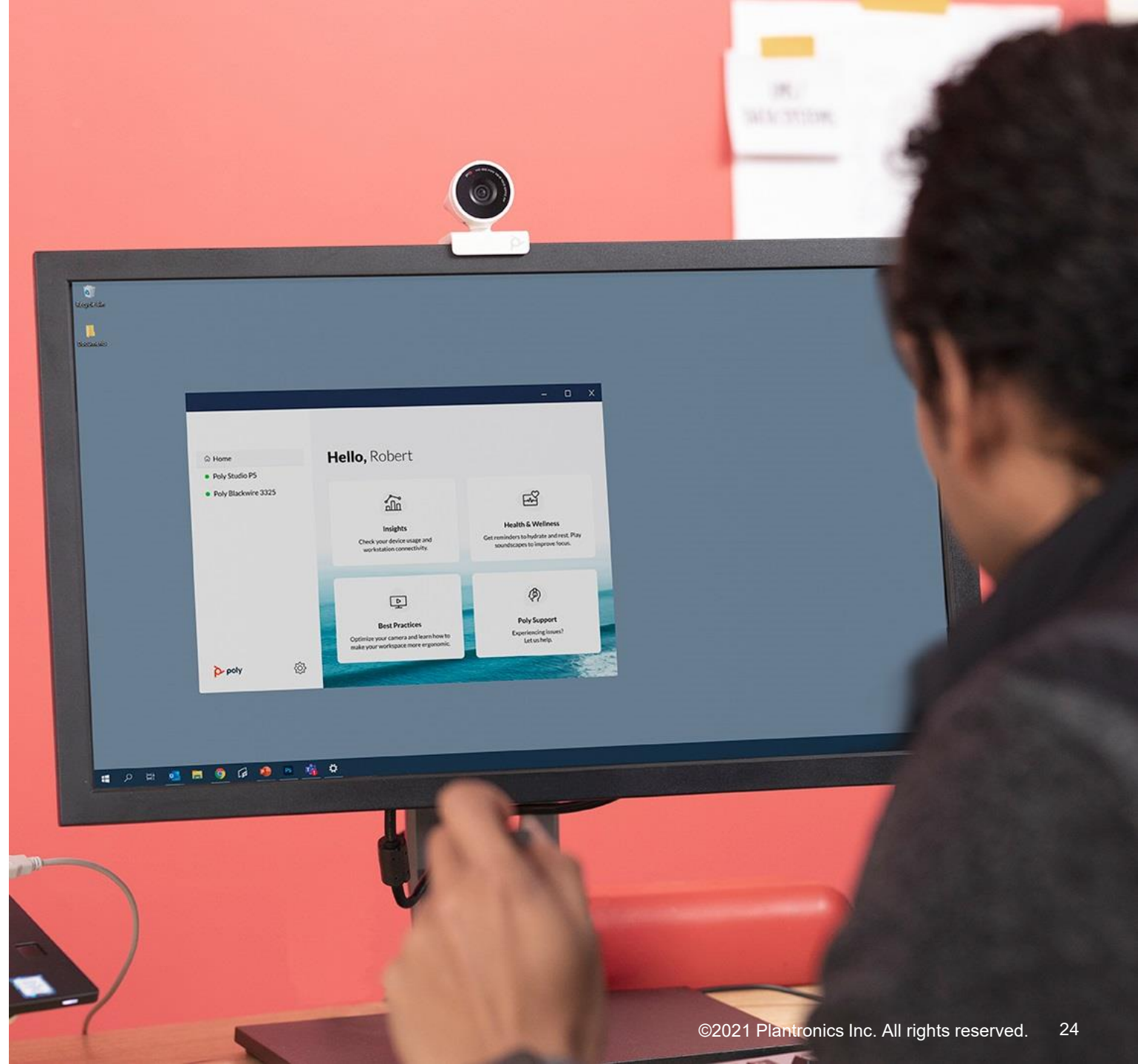
Ultra-comfortable headband with sling

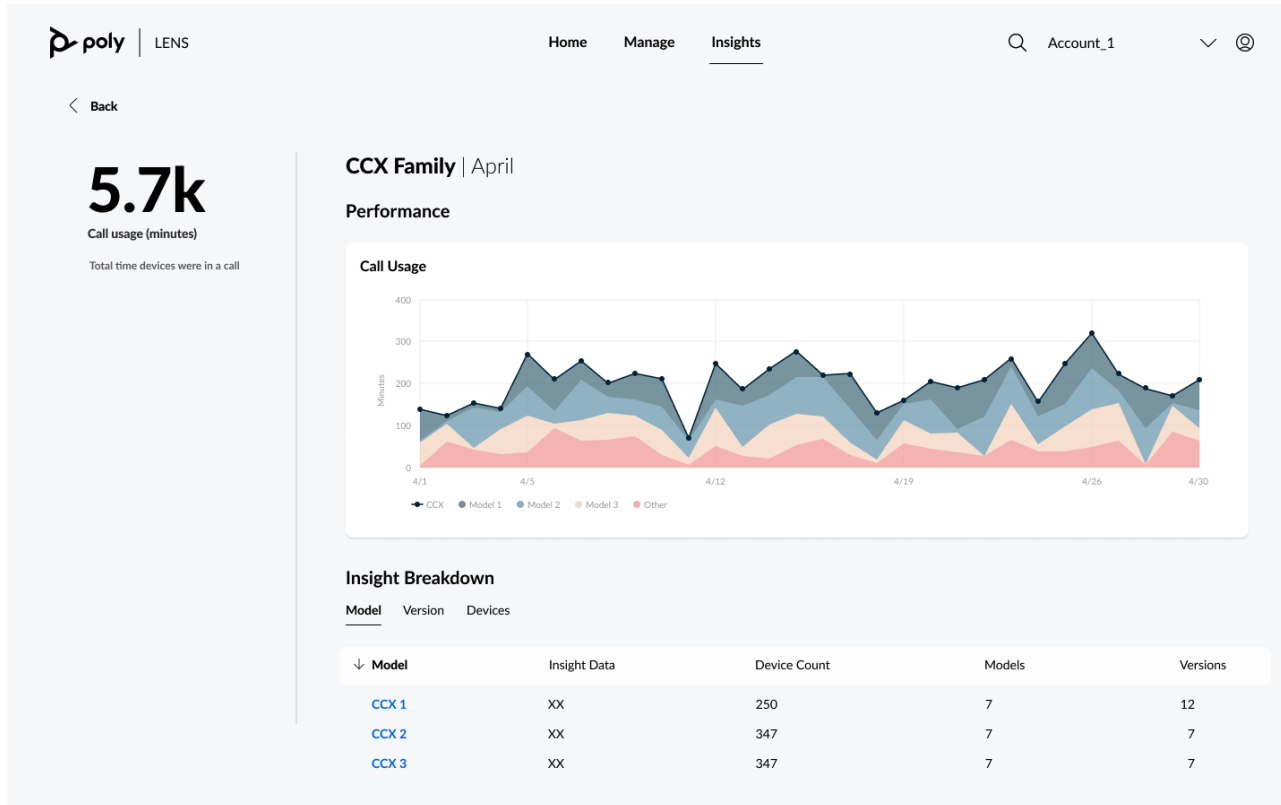
More connectivity options – Desk phone office bases



POLY LENS DESKTOP

- Stay in control of settings and updates
- Workspace setup tips and health & wellness tools built-in





POLY LENS CLOUD MANAGEMENT

Critical for IT to deploy personal audio devices at scale

- Keep firmware and settings up to date
- Troubleshoot issues from anywhere
- Complete picture of device investment

POLY+: POLY WARRANTY COMPARISON

Primary Features	Poly+	Poly Warranty
3 Year Hardware Replacement	✓	✗
Software updates	✓	✓
Advance Replacement (Next Business Day)	✓	△
Global 24/7/365 Support with video	✓	✗
Premium Insights & Management	✓	✗
Discounted Professional Services	✓	✗

✓ Fully supported △ Partially supported ✗ Not supported



WHY POLY+ WINS

Service and support
24/7/365, globally

Professional services
discount valued by
enterprise

Premium insights and
management



POLY+ PROFESSIONAL SERVICES DISCOUNTS

Receive up to 20% discount on remotely delivered services

- Headset Comfort and Cleanliness Service
- Headset Wireless Density Service
- Poly Lens Basic Onboarding Service
- Professional Service Consulting daily rate



ORDERING CODES AND PRICING

VOYAGER FOCUS 2 UC

Part Number	Description	Teams Version	USB Version	With Charge Stand	USD (\$)	EURO (€)	GBP (£)
213726-01	VOYAGER FOCUS 2 UC,VFOCUS2 C USB-A, WW		A		\$329.95	€283.95	£254.95
214432-01	VOYAGER FOCUS 2 UC,VFOCUS2 C USB-C, WW		C		\$329.95	€283.95	£254.95
213726-02	VOYAGER FOCUS 2 UC,VFOCUS2-M C USB-A, WW	✓	A		\$329.95	€283.95	£254.95
214432-02	VOYAGER FOCUS 2 UC,VFOCUS2-M C USB-C, WW	✓	C		\$329.95	€283.95	£254.95
213727-01	VOYAGER FOCUS 2 UC,VFOCUS2 C USB-A, CHARGE STAND, WW		A	✓	\$349.95	€300.95	£269.95
214433-01	VOYAGER FOCUS 2 UC,VFOCUS2 C USB-C, CHARGE STAND, WW		C	✓	\$349.95	€300.95	£269.95
213727-02	VOYAGER FOCUS 2 UC,VFOCUS2-M C USB-A, CHARGE STAND, WW	✓	A	✓	\$349.95	€300.95	£269.95
214433-02	VOYAGER FOCUS 2 UC,VFOCUS2-M C USB-C, CHARGE STAND, WW	✓	C	✓	\$349.95	€300.95	£269.95

VOYAGER FOCUS 2 OFFICE

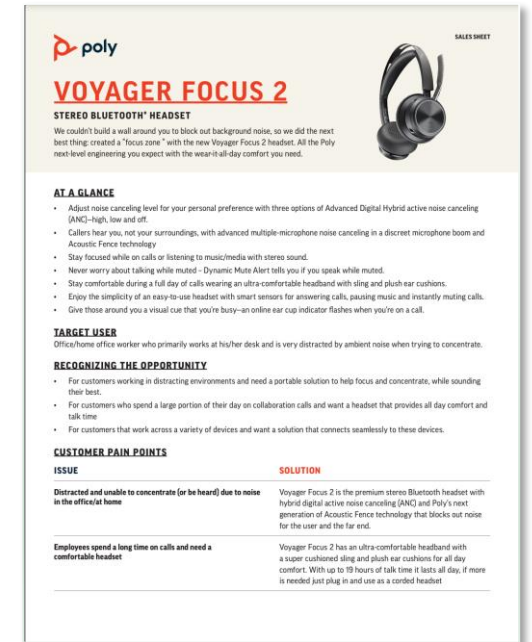
Part Number	Description	Teams Version	USB Version	With Charge Stand	USD (\$)	EURO (€)	GBP (£)
213729-01	VOYAGER FOCUS 2 OFFICE,VFOCUS2 CD USB-A		A		\$459.95	€395.95	£354.95
214260-01	VOYAGER FOCUS 2 OFFICE,VFOCUS2-M CD USB-A	✓	A		\$459.95	€395.95	£354.95



LAUNCH ASSETS AND KEY DATES

- Data sheet
- Customer facing deck
- Channel training deck
- FAQ
- Sales sheet
- Product photography
- Customer email

May 2021



ONLY WITH

VOYAGER FOCUS 2



Always sound your best



Stay focused



All day comfort



Robust cloud management

THANK YOU

APPENDIX

WHAT'S IN THE BOX?

VOYAGER FOCUS 2 UC



Headset



Bluetooth adapter
USB-A or USB-C



User guide



Charging cable
USB-A or USB-C



Pouch



Charge stand*
USB-A or USB-C

*Included with certain models only



WHAT'S IN THE BOX?

VOYAGER FOCUS 2 OFFICE



Headset



AC adapter



User guide



Telephone interface cable



USB-A cable



Pouch

SPARES & ACCESSORIES

VOYAGER FOCUS 2 SPARES



Spare ear cushions

219298-01



Charge stand

USB-A: Xxxxx-xx

USB-C: Xxxxx-xx



Spare pouch

215467-01

THREE-YEAR HARDWARE REPLACEMENT SERVICE

Product	Part number	Description
Voyager Focus 2	4870-VOYFOC2 – 3YR	Three Year Hardware Replacement, Voyager Focus 2. NBD Advance Replacement. Avail only at product purchase. See Service Description for Terms/Conditions. List Price/device.

- Three-Year Hardware Replacement Service must be ordered at the time of purchase of the Voyager Focus 2 product order
- Serial Numbers are required for entitlement
- This service comes with Advanced Replacement (Next Business Day) and freight paid for the replacement and the return
- End Users go to <http://www.plantronics.com/contactsupport> to find information on how to call in for the support

